

# SCOUTS BSA MEMBERSHIP PLAN

# TROOP INFORMATION

UNIT NUM	BER								
TARGETE SCHOOL(	-								
Is BeASco	out Pi	in un-to	-date	and a	active	?	YES	N	IO
Has Chart							YES	N	IO
MEMBE Individual me									
NAME									
PHONE									
EMAIL									
Are all dire	ect co	ntact le	aders	, posi	tion 1	rained	1?	YES	NO
Trained o	n App	olication	ı & Inv	/itatic	on Ma	ınager	?	YES	NO
OUR COU	JNCI	L PRC	VIDE	ES:					

- Training materials and volunteer guidance.
- Customized flyers printed with your join information for distribution in schools and at community events.
- Yard Signs, Peer-to-Peer Cards, Posters & Handouts for events.
- Geofencing of join event on Facebook.
- Staff/Volunteer to assist with your recruitment event.

### YOUR TROOP PROVIDES:

- An inclusive and welcoming program for new families.
- New Member Coordinator or Membership Chair to work with the district membership committee.
- Dates, Times, Location for Join Nights.
- Unit Support and follow-through for Promotion Plan.

## **SETTING YOUR GOALS**

A successful troop has a wide range of scouts of all ages. In order to ensure the longevity of your troop, take a moment to think about your age ranges. Which age group needs the most support?

3	,	
	BOYS	GIRLS
REGISTERED WEBELOS IN NEARBY PACKS		
WEBELOS TRANSITION GOAL		
REGISTERED YOUTH IN 5™ GRADE		
NEW YOUTH GOAL FOR 5™ GRADE		
REGISTERED YOUTH IN 6-8 <sup>TH</sup> GRADE		
NEW YOUTH GOAL FOR 6-8™ GRADE		
NEW YOUTH GOAL FOR 9-12 <sup>TH</sup> GRADE		
NEW YOUTH GOAL FOR 9-12 <sup>™</sup> GRADE		
TOTAL REGISTERED YOUTH		
TOTAL NEW YOUTH GOAL		
FEEDER PACK 1		
FEEDER PACK 1		

### RECRUITMENT OPPORTUNITIES EFFORTS

### SOCIAL MEDIA/ONLINE PRESENCE

- 1 Create a customized unit promotional video and distribute through social media, school communications, and place on your unit website/page.
- 2 Geofence your Join Night (paid social media promotion). Work with your DE on this.
- 3 All-Hands Social Media Blitz—encourage parents/leaders to post info and testimonial in various locations: neighborhood Facebook pages, school/parent Facebook groups, community buy/sell pages, official school/PTO social media pages, etc.

#### WEBELOS-TO-SCOUT TRANSITION

- 4 Organize a Troop Open House and promote to the packs in your area.
- 5 Establish a partnership with at least 2 packs in your area and support them with at least 3 of the following tasks:
  - Help them plan their calendar of activities.
  - o Provide knowledgeable scouters to support 1 pack recruitment.
  - Bridging scouts to your troop.
  - o Facilitate at least 2 Den Chiefs to the local packs in your area.

#### COMMUNITY

- 6 Set up a table/booth at a popular park/library during the weekend—hand out fliers.
- 7 Community marquee-board—contact a church or business about adding your joining info on the sign in front of their location. Ask your charter org!
- 8 Post flyers on community boards in local library/community centers.
- 9 Bring flyers or information sheets with you while doing a service project in a public space.
- 10 Distribute flyers at youth sport practices/events.
- 11 Distribute flyers, posters and stickers to local businesses, restaurants/coffee shops.
- 12 Community event/festival participation—hand out flyers/stickers or have a booth and collect leads (farmers market, summer festivals, Trunk or Treat, parades, cultural fairs, etc). Offer to assist event organizers with setup/breakdown.
- 13 Place yard signs at family homes and businesses.
- 14 Place yard signs strategically on street corners in the community. Locations should be high traffic with clear visibility.(4-way residential stop signs, near neighborhood parks, long traffic lights. Think about where a sign would catch *your* eye on your daily drive.)

#### WURD OF MOUTH

- 15 Invite-a-Friend campaign—utilize buddy/peer-to-peer cards and have a special invite to join night.
- 16 Parent-to-Parent campaign—encourage parents to contact one or more of their friends with kids and personally invite them to a join night.

#### SCHOOLS

- 17 School flyer—in-person; ask schools if you can send a flyer home in homework packets.
- 18 Open House/ Back-to-School night booth—collect leads if your school permits.
- 19 School newsletter article (ask your principal or PTO).
- 20 Meet with the Principal, discuss the value of Scouting and build a partnership.
- 21 Yard sign placed in the pickup/drop-off area at school.
- 22 Hang a large banner on a school's fence.

## MEMBERSHIP PLAN

### JOIN EVENTS PLANNED

	DATE	TIME	LOCATION
1			
2			
3			

## **NEW PARENT ORIENTATION(S)**

	DATE	LOCATION
1		
2		

## 5-POINT PROMOTION

Fill out the section below based off the list of recruitment efforts. Some actions are more effective than others; however, all will help you to grow your Troop.

WHO IS RESPONSIBLE

WHEN

1		
2		
3		
4		
5		

Calendar? Yes □ No □				
Council Fundraiser? Meat Sticks □ Popcorn □				
List other fundraisers:				

No ∟

Yes ∟

Budget?